27th Annual International Conference

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Anthony Travers OBE Founder **TRAVERS CONSULTING**



Donal Godfrey Head of Harmful Tax Practices Unit **OECD**



Emma Chamberlain **Barrister PUMP COURT TAX CHAMBERS**



OC Barrister **XXIV OLD BUILDINGS**



Gilead Cooper QC **Barrister 3 STONE BUILDINGS**



Alex Cobham Head of Research SAVE THE CHILDREN



Nicholas Shaxon Author TREASURE ISLANDS



Geoff Cook CEO **Jersey Finance**

5 Reasons to Attend TransTrusts 2012

150 Offshore Attendees from 25 jurisdictions ensure class-leading networking

30 International Speakers bring you the definitive update on trusts: Including a keynote address from the OECD and event favourite Justice David Hayton

2 Years of experience of the offshore world, providing you insight that you can trust

Breakfast Briefings allow you to tailor your event to your specific needs

hotly anticipated debates for you on the offshore world & trust companies

Special Conference Features:

8 BRAND NEW, **CUTTING-EDGE BREAKFAST BRIEFINGS:**

Your chance to tap directly into top level expertise while meeting delegates with matching interests

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SUPERB NOTES

• TransTrusts is famous for its clear, comprehensive notes, providing a valuable reference source

(See the booking form if you want to purchase the notes separately)

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Hear from & Debate with the Leading Authorities in the **Global Trust Industry**

> Chaired by: **Richard Hay** STIKEMAN ELLIOTT

International Expert Speakers:

Elspeth Talbot-Rice QC XXIV OLD BUILDINGS

Prof. Paul Matthews WITHERS

> **Paul Knox** JP MORGAN

Mark Hubbard NEW SQUARE CHAMBERS

> Patrick O'Hagan **UBS**

Prof. Xavier Oberson OBERSON ADVOCATS

Prof. Luc Thévenoz UNIVERSITY OF GENEVA

Carlo Lombardini **PONCET TURRETTINI AMAUDRUZ NEYROUD & PARTNERS**

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> **Roderick Balfour VIRTUS TRUST**

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27th Annual Transcontinental Trusts Con

Breakfast Briefings with the Experts

Enjoy informal briefings and conversation over coffee and croissants with the experts of your choice.



Breakfast Briefings Day 1

Briefing 1

How to Change Your Residence & Domicile

- What constitutes "Residence":
- Statutory residence test in the UK will this be repeated in other
- Double tax treaties offshore and asset protection planning

Briefing 2

You've been Sanctioned! Freezing Orders and Asset Protection for

- Review of recent cases
- Freezing orders and divorce
- Practical solutions

Briefing 3

Liechtenstein & the New World Order

- Bilateral agreements (LDF etc.)
- 2 years with the revised foundation law
- The transition period of the new tax law

Werner Meyer, KAISER PARTNER Christian Jenny, KAISER PARTNER

How Family Foundations are Developing their Philanthropy Sebastian Dovey, SCORPIO PARTNERSHIP

Breakfast Briefings Day 2

The Bahamas Advantage: Introducing the Innovative Bahamas Executive Entity, Directed Trusts & Other Key Amendments to our Trust Legislation

Andrew Law, INTERNATIONAL PROTECTOR GROUP LIMITED

Briefing 2

From Russia with Wealth – Which Structures and Why?

- Double tax treaty structuring
- Permanent establishment and central management and control
- Alternative structures: limited partnerships and special trusts
- Structuring for personal assets

Salpy Kouyoumjian, BAKER & MCKENZIE

Briefing 3

EU Family Investment Funds

- Decipher the code words: SICAV, SIF, FBI, VBI, QIF, EIF
- Why use lightly regulated family funds?
- A planning panacea?
- Estate planning or simply an investment vehicle?
- Tax treaty benefits

Robert Reymond, STIKEMAN ELLIOTT

FATF and Anti Money Laundering. A Success or an Ever-Increasing **Burden on Wealth Management?**

- Have AML regimes had the desired effect?
- Are they applied symmetrically across all jurisdictions?
- Has box-ticking KYC taken over from judgment?
- Is the cost of KYC procedures including FATCA becoming prohibitive?
- Where is the black money these days?

Moderated by:

Roderick Balfour, VIRTUS TRUST

Helen Hatton, SATOR REGULATORY CONSULTING

Day One: **20**th

08:00 - 08:30 Registration

FAST BA

See box left for more details

08:30 - 09:20 Breakfast Briefings (choose 1 of 4)

Briefing 1 - How to Change Your Residence & Domicile Briefing 2 - You've been Sanctioned! Freezing

Orders and Asset Protection for Briefing 3 - Liechtenstein & the New World

Briefing 4 - How Family Foundations are Developing their Philanthropy

09:30 Chair's Opening Remarks

Richard Hay, STIKEMAN ELLIOTT

Key Issues Facing Trusts & Trustees

09:40 Increasing Transparency and Information Exchange: What does this mean for Private Banking?

Donal Godfrey, OECD

10:10 The Hayton Trust Law Overview

- Setting aside gifts for mistake as to tax consequences: England v Jersey
- Personal liability for "knowing receipt" as equivalent of "dishonest dealing of beneficial recipient"
- Trust assets as available resources on divorce
- Dangers of power of revocation or to appoint to self

The Honourable Mr Justice David Hayton, THE CARIBBEAN COURT OF JUSTICE

10.50

11:00 **Structuring Real Estate Investments**

- Watch status of clients are they really non-UK resident?
- · Check client's domicile and deemed domicile
- Optimum structures for foreign investors buying UK investment property -tips to take and traps to avoid
- Buying the London pied a terre how should it be held by the non-resident?
- Pros and cons of trusts/companies/foundations/partnerships/ outright ownership
- Buying property for the UK resident foreign domiciliary
- Funding for property purchases and taking interest deductions

Emma Chamberlain, **PUMP COURT TAX CHAMBERS**

11:40

If Trusts are such a good idea -Why are there so many Trust Litigators?

- Extended and second families
- Divorce
- Limitation periods
- A victim of their own success longevity of trusts outliving memory or understanding of settlor and his wishes
- Settlors who don't believe that trusts mean what they say Moderated by:

Gilead Cooper QC, **3 STONE BUILDINGS**

Panel Members:

Elspeth Talbot-Rice QC, XXIV OLD BUILDINGS

Professor Paul Matthews, WITHERS

Lunch Sponsored by: Kaiser partner 12.30

th June 2012

Focus On Trust Companies

Global Challenges in Managing Investments Tax 13:45 Efficiently – Some Thoughts for Trustees

- · Challenges for trustees in ensuring tax compliance
- Tax pitfalls in the investment process
- · Conflicts between tax and investment advice: which should take precedence?
- · Practical advice for trustees

Paul Knox, JP MORGAN

House Believes that Bank Owned Trust Companies are 14.30 **Mere Asset Collectors**



· Are banks interested in fiduciary services or do they use trusts to gather in assets?

• Does it matter?

Moderated by:

Rupert Ticehurst,

BERWIN LEIGHTON PAISNER

Panel Members:

Daniel Martineau, SUMMIT TRUST INTERNATIONAL SA Joe Donohoe

Protectors: Monsters in Disguise 15.15

- What to do about incapable or unhelpful protectors
- What to do about greedy or self-interested protectors
- What to do when protectors and beneficiaries fall out

Mark Hubbard, NEW SQUARE CHAMBERS Rupert Ticehurst, BERWIN LEIGHTON PAISNER **Robin Vos, MACFARLANES**

15:50 Coffee

Focus On Switzerland

Trusts in Switzerland 16:10

This session will discuss the issues of trusts in Switzerland and how trusts can be used as will substitutes.

Topics include:

- Recognition of asset protection legislation
- Forced heirship/divorce (i.e. firewall statutes)
- Standards of care (e.g. Bahamas v Swiss consumer protection standard)

Patrick O'Hagan, UBS

16:40 What is the Future for the Swiss Private Banking Model?

• Attacks from the US: are US clients still welcome in Switzerland?



- · Impact of the UK and German agreements
- Opportunities for the future
- Tax as a predicate crime for AML purposes Moderated by:

Richard Hay, STIKEMAN ELLIOTT

Panel Members:

Prof. Xavier Oberson, OBERSON ADVOCATS Prof. Luc Thévenoz, UNIVERSITY OF GENEVA

Carlo Lombardini, PONCET TURRETTINI AMAUDRUZ **NEYROUD & PARTNERS**

17:30 End of Day One

LAKE GENEVA EVENING NETWORKING CRUISE

Enjoy a relaxing cruise and drinks reception around Lake Geneva, including a two course dinner and a chance to make new contacts and catch up with old friends.



Hosted by:



Day Two: **2**1

08:00 - 08:30 Registration See box left for more details

08:30 - 09:20 Breakfast Briefings (choose 1 of 4)

LEAST BA

Briefing 1 - The Bahamas Advantage: Introducing the Innovative Bahamas Executive Entity

Briefing 2 - From Russia with Wealth - Which Structures & Why?

Briefing 3 - EU Family Investment Funds

Briefing 4 - FATF and Anti Money Laundering. A Success or an Ever-Increasing **Burden on Wealth Management?**

09:30 Chair's Welcome

Richard Hay, STIKEMAN ELLIOTT

Jurisdictional Overview

09:40

The Offshore World: What's Really Going on?

- The politics of mischaracterization
- Why is Cayman a lightning rod for political attention?



- Transparency: what has been the upside for early adapters?
- Prospective European programmes: What is their likely effect?

Anthony Travers OBE, TRAVERS CONSULTING

10:10 **UK: Understanding the New Rules & Reforms**

- The common law approach to succession
- The UK intestacy rules a case for reform
- · Freedom of disposition and the rights of the family
- Law Commission Reports on Intestacy and Family Provision claims
- · Trustees' powers relating to income and capital
- Forfeiture and the law of the succession
- · Crossborder succession issues and EU regulation
- Matrimonial property regimes and EU proposals Jim Edmondson,

FARRER & CO

10:40 Coffee

11:00 Does France want to Kill Trusts?

- The new French tax law on trusts
- The new trustee's reporting requirements

Jean Marc Tirard, **TIRARD NAUDIN**

11:30

Brazil / LatAm: Growing markets for Trustees

- Planning tools for UHNW families in Brazil
- Advantages of offshore fund structures
- Trust/Foundations vs. control issues
- Brazil dealing with forced heirship and divorce aspects
- Gift and transfer taxes when dealing with international

William Heuseler, ITAU PRIVATE BANK

(Niven, Guernsey Finance)

st June 2012

12:00 Wealth Structures for South Africans

- How can South Africans establish and fund international structures, taking exchange control and settlor charges into account?
- How can South Africans benefit from offshore structures efficiently, and what must they report?
- What accounts must international trustees maintain for their South African beneficiaries?
- Practical examples of efficient planning.
- Where do international pensions fit in?

Anthony Markham, MAITLAND

12:30 Lunch

Small Ifcs In The Spotlight

13:45

PANEL: IFCs & the EU: Inside or Outside Europe



- Is it better to be inside or outside the tent?
- Can an IFC survive (and thrive) inside Europe?
- Will European efforts at tax harmonisation snare the British offshore centres?
- Attacks from Europe: where does it end?

Moderated by:

Richard Hay, STIKEMAN ELLIOTT

Panel Members:

Geoff Cook, JERSEY FINANCE Malcolm Becker, BENTLEY TRUST (Malta)

14:45 Coffee

15:05

The Offshore World Plays an Essential Role in Global Prosperity

- IFCs: oiling the wheels of the global economy or robbing the developing world?
- The convention on mutual assistance with tax collection: end of the road, a level playing field or just not far enough?
- The Financial Secrecy Index: unfair and impolitic, or a tool to reach a level playing field?
- Corruption no longer seen as a development disease but the poison of 'treasure islands'?

Moderator:

Richard Hay, STIKEMAN ELLIOTT

For

Anthony Travers OBE, TRAVERS CONSULTING Geoff Cook, JERSEY FINANCE

Against:

Alex Cobham, SAVE THE CHILDREN Nicholas Shaxon, Author, TREASURE ISLANDS

16:20 Farewell from Chairman

16:30 End of Conference



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"All speakers of highest quality and level of presentations spot-on and good topics. An excellent conference and one of the best I have attended recently."

(Stone, Collas Crill)

"Very good. Excellent staff support and knowledgeable speakers"

(Watterson, Isle of Man Government)

"Very interesting and top people"

(Cremona, Ganado & Ass.)

"Very good speakers with global perspective"

(Wijetuye, Credit Suisse)

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With over 25 key jurisdictions being represented by speakers and attendees over recent years – the conference itself provides a unique opportunity for you to network with colleagues and experts of the highest level and on a truly international scale. These included in 2011:

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